# **Unaudited Condensed Consolidated Statement of Financial Position As at 31 January 2012**

		31-Jan-12	31-Jan-11
ASSETS	<u>Note</u>	RM'000	RMø000
Cash and short-term funds		410,566	394,897
Deposits with financial institutions	9	20,631	21,489
Securities held-for-trading	10	360,985	353,818
Securities available-for-sale	11	675,033	519,479
Securities held-to-maturity	12	200,000	70,000
Derivative financial assets		6,688	9,552
Loans, advances and financing	13	550,242	649,880
Trade receivables	14	363,500	485,318
Other assets	15	29,443	21,760
Statutory deposit with Bank Negara Malaysia		27,165	8,834
Investment in associated company		19,976	19,757
Deferred tax assets		735	11,687
Property, plant and equipment		44,916	42,451
Intangible assets		284,500	284,500
TOTAL ASSETS		2,994,380	2,893,422
LIABILITIES AND EQUITY			
LIABILITIES			
Deposits from customers	16	1,081,483	1,046,806
Deposits and placements of banks and		, ,	, ,
other financial institutions	17	341,371	201,008
Derivative financial liabilities		57	-
Trade payables	18	482,959	577,837
Other liabilities	19	61,299	73,865
Provision for taxation		2,873	42
Deferred tax liabilities		8,041	958
TOTAL LIABILITIES		1,978,083	1,900,516
EQUITY		_	_
Share capital		830,902	830,902
Reserves		186,974	169,890
Less: Treasury shares, at cost	6	(1,579)	(7,886)
TOTAL EQUITY	_	1,016,297	992,906
TOTAL LIABILITIES AND EQUITY		2,994,380	2,893,422
Net assets per share (RM)		1.23	1.21

## **Unaudited Condensed Consolidated Statement of Comprehensive Income** for the fourth quarter ended 31 January 2012

	<u>Note</u>	Current quarter ended 31-Jan-12 RM'000	Corresponding quarter ended 31-Jan-11 RM¢000	Current year to date 31-Jan-12 RM'000	Corresponding year to date 31-Jan-11 RMØ000
Revenue		40,181	107,195	178,287	218,343
Interest income Interest expense	20 21	20,133 (11,147)	17,807 (9,959)	82,078 (45,903)	64,313 (34,837)
Net interest income Non-interest income Other non-operating income	22 23	8,986 20,048 2,690	7,848 89,388 1,606	36,175 96,209 4,281	29,476 154,030 2,319
Net income Operating expenses	24	31,724 (29,021)	98,842 (37,637)	136,665 (92,742)	185,825 (89,980)
Operating profit Share of profit of an associated company		2,703 1,090	61,205	43,923	95,845 285
(Allowance for)/writeback of losses on loans, advance and financing Writeback of/(allowance for) impairment	25	(258)	(2,142)	1,472	(5,059)
allowance for bad and doubtful debts Writeback of/(provision for)	26	82	(24)	6,493	305
impairment loss	27	568	48	1,651	(4,704)
Profit before tax Income tax expense	38	4,185 (3,287)	60,338 (14,496)	53,758 (22,204)	86,672 (21,461)
Profit after tax		898	45,842	31,554	65,211
Other comprehensive income: Net gain/(loss) on available-for-sale financial assets Currency translation differences Income tax relating to components of other comprehensive income		18,651 2 (4,663)	(32,261) (852) 8,065	26,151 2 (6,538)	(15,297) (940) 3,824
Other comprehensive income for the period, net of tax		13,990	(25,048)	19,615	(12,413)
Total comprehensive income for the period		14,888	20,794	51,169	52,798
Earnings per share ("EPS"): - basic / diluted *		Sen 0.11	Sen 5.61	Sen 3.84	Sen 8.01

<sup>\*</sup> Outstanding Employee Share Options Scheme ("ESOS") have been excluded from the computation of fully diluted earnings per RM1 ordinary shares as the average market price of the ordinary shares is currently below the exercise price of the options.

# **Unaudited Condensed Consolidated Statement of Changes in Equity** for the financial period ended 31 January 2012

•	J		<	 Foreign	Non-distri Available	butable		> I	Distributable	
_	Share capital RM'000	Treasury shares RM'000	Merger reserve RM'000	currency	for sale	Equity compensation reserve RM'000	Statutory reserve RM'000	General reserve RM'000	Retained profits RM'000	Total RM'000
As at 1 February 2011	830,902	(7,886)	26,561	(3,295)	718	3,526	65,720	159	76,501	992,906
Total comprehensive income	-	-	-	2	19,613	-	-	-	31,554	51,169
Transactions with owners:										
Arising from the Company's ESOS										
vested during the year	-	-	-	-	-	186	-	-	-	186
ESOS lapsed during the year	-	- (10.150)	-	-	-	(590)	-	-	-	(590)
Share buy-back by the Company	-	(12,170)	-	-	-	-	15.065	-	(15.0(5)	(12,170)
Transfer to statutory reserve	-	-	-	-	-	-	15,067	-	(15,067)	(15.20.4)
Cash dividend paid	-	10.455	-	-	-	-	-	-	(15,204)	(15,204)
Share dividend	<u>-</u>	18,477	-	-	-	-		-	(18,477)	
_	-	6,307	-	-	-	(404)	15,067	-	(48,748)	(27,778)
As at 31 January 2012	830,902	(1,579)	26,561	(3,293)	20,331	3,122	80,787	159	59,307	1,016,297
As at 1 February 2010	830,902	(11,380)	26,561	(2,355)	12,191	3,846	33,934	159	70,822	964,680
Total comprehensive income	-	-	-	(940)	(11,473)	-	-	=	65,211	52,798
Transactions with owners:										
Arising from the Company's ESOS vested during the year						128				128
ESOS lapsed during the year	-	-	-	-	_	(448)	-	-	-	(448)
Share buy-back by the Company	_	(5,710)		_	_	(440)	_	_	_	(5,710)
Transfer to statutory reserve	_	(3,710)	_	_	_	_	31,786	_	(31,786)	(5,710)
Cash dividend paid	_	_	_	_	_	_	-	_	(18,542)	(18,542)
Share dividend	-	9,204	-	_	-	-	-	-	(9,204)	-
L		3,494		_	_	(320)	31,786		(59,532)	(24,572)
As at 31 January 2011	830,902	(7,886)	26,561	(3,295)	718	3,526	65,720	159	76,501	992,906
735 at 31 January 2011	050,702	(7,000)	20,501	(3,273)	, 10	3,520	05,720	10)	70,501	<i>772,</i> 730

# **Unaudited Condensed Consolidated Statement of Cash Flow** for the financial period ended 31 January 2012

	12 months ended		
	31-Jan-12	31-Jan-11	
	RM'000	RM'000	
Cash flows from operating activities			
Profit before tax	53,758	86,672	
Adjustment for non-cash items	6,411	15,829	
Operating profit before working capital changes	60,169	102,501	
Net decrease/(increase) in operating assets	209,063	(536,639)	
Net increase in operating liabilities	69,569	179,718	
Cash generated from/(used in) operations	338,801	(254,420)	
Net tax paid	(3,849)	(319)	
Net generated from/(used in) operating activities	334,952	(254,739)	
Cash flows from investing activities  Dividend received	1 522	1 754	
Net (purchase)/sale of securities	1,533 (238,388)	1,754 163,692	
Purchase of treasury shares	(12,170)	(5,710)	
Net purchase of property, plant and equipment	(17,180)	(7,058)	
Net cash (used in)/generated from investing activities	(266,205)	152,678	
Cash flows from financing activities			
Dividend paid	(15,204)	(18,542)	
Repayment of short term borrowings	-	(111)	
Interest paid	(47,871)	(24,878)	
Net cash used in financing activities	(63,075)	(43,531)	
Net increase/(decrease) in cash and cash equivalents	5,672	(145,592)	
Effects of foreign exchange rate changes	3,752	2,388	
Cash and cash equivalents at beginning of the period	219,319	479,033	
Cash and cash equivalents at end of the period	228,743	335,829	
Cash and cash equivalents comprise:			
Cash and short-term funds	410,566	416,731	
Less: Monies held in trust	(181,823)	(141,240)	
	228,743	275,491	

### Part A: Explanatory notes pursuant to Financial Reporting Standards ("FRS") 134

### 1 Basis of preparation

This unaudited quarterly financial report of the Group has been prepared on a historical cost basis, unless otherwise disclosed in the notes to the financial statements and are in accordance with the Companies Act, 1965 and FRS 134 õInterim Financial Reportingö in Malaysia as modified by Bank Negara Malaysia ("BNM")'s Guidelines.

The interim financial report should be read in conjunction with the audited financial statements of the Group for the year ended 31 January 2011.

The accounting policies and methods of computation adopted in this interim financial report are consistent with those adopted in the annual financial statements for the year ended 31 January 2011, except for the adoption of the following Financial Reporting Standards ("FRS"), Amendments to FRSs, IC Interpretations and Technical Release ("TR"):

FRS 1 First-time Adoption of Financial Reporting Standards

Amendments to FRS 2 Share-based Payment

FRS 3 Business Combinations

Amendments to FRS 5 Non-current Assets Held for Sale and Discontinued Operations

Amendments to FRS 127 Consolidated and Separate Financial Statements

Amendments to FRS 138 Intangible Assets

Amendments to IC Interpretation 9 Reassessment of Embedded Derivatives

IC Interpretation 12 Service Concession Arrangements

IC Interpretation 16 Hedges of a Net Investment in a Foreign Operation

IC Interpretation 17 Distributions of Non-cash Assets to Owners

Amendments to FRS 132: Classification of Rights Issues

IC Interpretation 18 Transfers of Assets from Customers

Amendments to FRS 7: Improving Disclosures about Financial Instruments

Amendments to FRS 1: Limited Exemptions for First-time Adopters

Amendments to FRS 1: Additional Exemptions for First-time Adopters

IC Interpretation 4 Determining Whether an Arrangement contains a Lease

Improvements to FRS issued in 2010

The adoption of the revised FRS 3 and FRS 127, will potentially have a financial impact on the Group as it will result in changes in accounting for business combinations and the preparation of consolidated financial statements. The main change introduced under the revised FRS 127 will be the accounting for changes in ownership interest in a subsidiary, where changes in ownership which do not result in the loss of control are now accounted for within equity instead of the income statement. Where changes in ownership interest result in loss of control, any remaining interest is remeasured at fair value and a gain or loss is recognised in the income statement. Minority interest is now referred to as "non-controlling interest". All total comprehensive income is proportionately allocated to non-controlling interest, even if it results in the non-controlling interests having a deficit balance.

### 2 Audit report of preceding annual financial statements

The auditorsøreport on the Financial Statements for the year ended 31 January 2011 of the Company was not subjected to any qualification.

#### 3 Seasonality and cyclicality factors

The operations of the Group were not materially affected either by seasonal or cyclical factors.

#### 4 Exceptional items/unusual events

There was no unusual item affecting assets, liabilities, equity, net income, or cash flows during the fourth quarter ended 31 January 2012.

### 5 Variation from financial estimates reported in preceding financial year

There were no changes in estimates of amounts reported in the preceding financial year that would have a material effect in the current quarter results.

### 6 Debt and equity securities

As at 31 January 2012, the total shares bought back, all of which are held as treasury shares, amounted to 2,082,862 shares. There was no issuance, cancellation, resale and repayment of either debt or equity securities during the quarter under review.

### 7 Dividend paid

There was no dividend paid during the quarter ended 31 January 2012.

### 8 Segmental reporting

The Group reportable operating segments are identified based on business units which are engaged in providing different services and products, as follows:

- (i) Stockbroking stockbroking, share margin financing and dealing in securities
- (ii) Investment banking and structured financing corporate finance advisory, equity capital markets services, debt capital markets and structured lending activities
- (iii) Treasury and capital market operations treasury activities including money market operations, foreign exchange and proprietary investments
- (iv) Fund management unit trust funds and asset management
- (v) Others not significant to be individually disclosed

### 8 Segmental reporting (cont'd.)

12 months ended 31 January 2012	Stockbroking RM'000	Investment banking and Structured financing RM'000	Treasury and Capital market operations RM'000	Fund management RM'000	Others RM'000	Total RM'000	Inter- segment elimination RM'000	Group total RM'000
Revenue from external customers	57,330	42,126	62,256	11,481	5,094	178,287	-	178,287
Inter-segment revenue	-	-	50,077	-	241	50,318	(50,318)	-
	57,330	42,126	112,333	11,481	5,335	228,605	(50,318)	178,287
Net interest income	2,769	20,797	11,952	273	384	36,175	-	36,175
Non-interest income	48,890	8,497	26,488	11,208	1,126	96,209	-	96,209
Other non-operating income	2,712	67	1,322	-	180	4,281	-	4,281
Net income	54,371	29,361	39,762	11,481	1,690	136,665	-	136,665
Operating expenses	(50,616)	(4,990)	(22,874)	(8,922)	(5,340)	(92,742)	-	(92,742)
Operating profit/(loss)	3,755	24,371	16,888	2,559	(3,650)	43,923	-	43,923
(Allowance for)/writeback of losses on loans, advances and financing Writeback of/(allowance for) impairment	(311)	1,737	-	-	46	1,472	-	1,472
allowance for bad and doubtful debts	110	(73)	6,456	-	-	6,493	-	6,493
Writeback of/(allowance for) impairment loss	-	-	1,738	(87)	-	1,651		1,651
Profit/(loss) by segments	3,554	26,035	25,082	2,472	(3,604)	53,539	-	53,539
Share of profit of an associated company								219
Profit before tax							=	53,758
Segment assets Investment in associated company Intangible assets	471,430	440,140	1,720,270	15,141	75,836	2,722,817	(32,913)	2,689,904 19,976 284,500
Total assets							_	2,994,380

### 8 Segmental reporting (cont'd.)

12 months ended 31 January 2011	Stockbroking RM'000	Investment banking and Structured financing RM'000	Treasury and Capital market operations RM'000	Fund management RM'000	Others RM'000	Total RM'000	Inter- segment elimination RM'000	Group total RM'000
Revenue from external customers	51,782	43,674	111,034	10,588	1,265	218,343	-	218,343
Inter-segment revenue	-	-	25,998	-	55	26,053	(26,053)	-
	51,782	43,674	137,032	10,588	1,320	244,396	(26,053)	218,343
Net interest income	1,597	21,520	5,961	246	152	29,476	-	29,476
Non-interest income	45,961	8,682	87,968	10,342	1,077	154,030	-	154,030
Other non-operating income	772	27	1,321	153	46	2,319	-	2,319
Net income	48,330	30,229	95,250	10,741	1,275	185,825	-	185,825
Operating expenses	(43,981)	(6,179)	(28,685)	(8,538)	(2,597)	(89,980)	-	(89,980)
Operating profit Writeback of/(allowance for) losses on	4,349	24,050	66,565	2,203	(1,322)	95,845	-	95,845
loans, advances and financing Writeback of impairment allowance for	(497)	(4,552)	-	-	(10)	(5,059)	-	(5,059)
bad and doubtful debts	305	(21)	18	-	3	305	-	305
Writeback of impairment loss	-	-	(4,704)	-	-	(4,704)	-	(4,704)
(Loss)/profit by segments	4,157	19,477	61,879	2,203	(1,329)	86,387	-	86,387
Share of loss of an associated company								285
Profit before tax							_	86,672
Segment assets	581,439	545,722	1,406,861	16,721	70,982	2,621,725	(32,560)	2,589,165
Investment in associated company								19,757
Intangible assets								284,500
Total assets							<u> </u>	2,893,422

### 9 Deposits with financial institutions

	31-Jan-12 RM'000	31-Jan-11 RMø000
Licensed banks Licensed investment banks	20,631	1,489 20,000
	20,631	21,489
Included in deposits with financial institutions are monies held follows:  Money at call and deposits placements maturing more one month	in trust for clients and dealers' repr	resentatives as
10 Securities held-for-trading		
At fair value	31-Jan-12 RM'000	31-Jan-11 RMø000
Malaysian Government Securities	60,708	-
Bankers' acceptances	194,977	304,060
Bank Negara Malaysia Notes	93,225	49,758
Quoted shares Quoted Private Debt Securities	2,001 10,074	-
Quoted Trivate Deor Securities	360,985	353,818
11 Securities available-for-sale		
	31-Jan-12 RM'000	31-Jan-11 RMø000
At fair value  Malaysian Government Securities	254,019	70,973
Malaysian Government Investment Issuance	89,122	-
Cagamas bonds	40,278	60,014
Bank Negara Malaysia Notes	-	149,498
Quoted shares	147,398	46,247
Unquoted securities	120.027	105 251
<ul><li> Private debt securities</li><li> Shares</li></ul>	130,027 2,200	195,251 2,200
Unit trust fund	15,042	2,200
Oint trust rund	678,086	524,183
I and I american and I american are seen as a second a		
Less: Impairment loss on securities	(3,053)	(4,704)
	675,033	519,479

The balance of securities that were reclassified out from held-for-trading to available-for-sale during a previous financial year:

### 11 Securities available-for-sale (cont'd.)

	31-Jan-12 RM'000	31-Jan-11 RMø000
Carrying value as at beginning of financial period/year Disposal of securities Loss on revaluation	3,926	49,282 (47,215)
- recognised in available-for-sale revaluation reserves Deferred tax under-recognised	(881)	(1,082) 2,941
Carrying value as at end of financial period/year	3,045	3,926
12 Securities held-to-maturity		
	31-Jan-12 RM'000	31-Jan-11 RMø000
At cost Negotiable instruments of deposit	200,000	70,000
13 Loans, advances and financing		
	31-Jan-12 RM'000	31-Jan-11 RMø000
Share margin financing Term loans Revolving credit Bridging loans	360,591 189,649 8,706	319,135 276,004 5,882 59,035
Gross loans, advances and financing	558,946	660,056
Less: Collective assessment allowance	(8,704)	(10,176)
Total net loans, advances and financing	550,242	649,880
Analysis of gross loans, advances and financing		
By residual contractual maturity  Maturity within one year  More than one year to three years	511,947 46,999	660,056
Gross loans, advances and financing	558,946	660,056

### 13 Loans, advances and financing (cont'd.)

Purchase of securities   404,530   473,531   Working capital   79,367   111,469   75,056   Gross loans, advances and financing   558,946   660,056	To Downs, and American (contrary)	31-Jan-12 RM'000	31-Jan-11 RMø000
Working capital Others         79,367 75,049 75,056           Gross loans, advances and financing         558,946 660,056           By interest rate sensitivity         Fixed rate           - Share margin financing, term loans, revolving credit and bridging loans         558,946 660,056           Gross loans, advances and financing         558,946 660,056           By type of customer         417,999 377,112           Individuals         122,275 240,128           Domestic business enterprises         418,672 42,816           Gross loans, advances and financial institutions         18,672 42,816           Gross loans, advances and financial year         -           (i) Movements in impaired loans         -           Balance at beginning of financial year         -           Classified as impaired during the year         -           Balance at end of financial year         -           (ii) Movements in allowance for losses on loans and financing         -           Collective assessment allowance         Balance at beginning of financial year         10,176 5,117 (Writeback of)/allowance made during the year         10,176 5,117 5,059           Balance at end of financial year         8,704 10,176         5,059	By economic purpose		
Others         75,049         75,056           Gross loans, advances and financing         558,946         660,056           By interest rate sensitivity         Fixed rate           - Share margin financing, term loans, revolving credit and bridging loans         558,946         660,056           Gross loans, advances and financing         558,946         660,056           By type of customer         1000         377,112           Individuals         122,275         240,128           Domestic business enterprises         417,999         377,112           Individuals         122,275         240,128           Gross loans, advances and financial institutions         18,672         42,816           Gross loans, advances and financial year         -         -           Classified as impaired during the year         -         -           Balance at beginning of financial year         -         -           Classified as impaired during the year         -         -           Balance at end of financial year         -         -           (ii) Movements in allowance for losses on loans and financing         10,176         5,117           (Writeback of)/allowance made during the year         10,176         5,159           Balance at end of financial year         10		· · · · · · · · · · · · · · · · · · ·	
By interest rate sensitivity		· · · · · · · · · · · · · · · · · · ·	
By interest rate sensitivity   Fixed rate   - Share margin financing, term loans, revolving credit and bridging loans   558,946   660,056   Gross loans, advances and financing   558,946   660,056   660,056	Others	75,049	75,056
Fixed rate         - Share margin financing, term loans, revolving credit and bridging loans         558,946         660,056           Gross loans, advances and financing         558,946         660,056           By type of customer         417,999         377,112           Individuals         122,275         240,128           Domestic non-bank financial institutions         18,672         42,816           Gross loans, advances and financing         558,946         660,056           (i) Movements in impaired loans         -         -           Balance at beginning of financial year         -         -           Classified as impaired during the year         -         -           Recovered during the year         -         -           Balance at end of financial year         -         -           (ii) Movements in allowance for losses on loans and financing         10,176         5,117           (witeback of)/allowance made during the year         10,176         5,117           (Writeback of)/allowance made during the year         10,176         5,059           Balance at end of financial year         (1,472)         5,059           Balance at end of financial year         0,176         5,059	Gross loans, advances and financing	558,946	660,056
- Share margin financing, term loans, revolving credit and bridging loans  Gross loans, advances and financing  By type of customer  Domestic business enterprises Individuals Domestic non-bank financial institutions Ita,672 42,816 Gross loans, advances and financing  Gross loans, advances and financing  558,946 660,056  (i) Movements in impaired loans  Balance at beginning of financial year Classified as impaired during the year Recovered during the year Recovered during the year Balance at end of financial year  Cii) Movements in allowance for losses on loans and financing  Collective assessment allowance Balance at beginning of financial year  (ii) Movements in allowance made during the year  Balance at end of financial year  (iii) Movements in allowance for losses on loans and financing  Collective assessment allowance Balance at end of financial year  (iii) Movements in allowance made during the year  Balance at end of financial year  (iii) Movements in allowance made during the year  As % of gross loans, advances and financing less	By interest rate sensitivity		
and bridging loans         558,946         660,056           Gross loans, advances and financing         558,946         660,056           By type of customer         417,999         377,112           Domestic business enterprises         417,999         377,112           Individuals         122,275         240,128           Domestic non-bank financial institutions         18,672         42,816           Gross loans, advances and financing         558,946         660,056           (i) Movements in impaired loans         -         -           Balance at beginning of financial year         -         -           Classified as impaired during the year         -         -           Recovered during the year         -         -           Balance at end of financial year         -         -           (ii) Movements in allowance for losses on loans and financing         -         -           Collective assessment allowance         Balance at beginning of financial year         10,176         5,117           (Writeback of)/allowance made during the year         10,176         5,059           Balance at end of financial year         8,704         10,176	Fixed rate		
and bridging loans         558,946         660,056           Gross loans, advances and financing         558,946         660,056           By type of customer         417,999         377,112           Domestic business enterprises         417,999         377,112           Individuals         122,275         240,128           Domestic non-bank financial institutions         18,672         42,816           Gross loans, advances and financing         558,946         660,056           (i) Movements in impaired loans         -         -           Balance at beginning of financial year         -         -           Classified as impaired during the year         -         -           Recovered during the year         -         -           Balance at end of financial year         -         -           (ii) Movements in allowance for losses on loans and financing         -         -           Collective assessment allowance         Balance at beginning of financial year         10,176         5,117           (Writeback of)/allowance made during the year         10,176         5,059           Balance at end of financial year         8,704         10,176	- Share margin financing, term loans, revolving credit		
Gross loans, advances and financing 558,946 660,056  By type of customer  Domestic business enterprises 417,999 377,112 Individuals 122,275 240,128 Domestic non-bank financial institutions 18,672 42,816 Gross loans, advances and financing 558,946 660,056  (i) Movements in impaired loans  Balance at beginning of financial year		558,946	660,056
Domestic business enterprises Individuals Domestic non-bank financial institutions Domestic non-bank financial institutions I18,672 Errors loans, advances and financing S58,946 Errors loans, advances and financial  Balance at beginning of financial year Classified as impaired during the year Recovered during the year Balance at end of financial year Cii) Movements in allowance for losses on loans and financing  Collective assessment allowance Balance at beginning of financial year  Collective assessment allowance Balance at beginning of financial year  (iii) Movements in allowance made during the year  Recovered during the year  Solution  10,176 5,117 (Writeback of)/allowance made during the year  Recovered during the year  Solution  10,176 5,117 (Writeback of)/allowance made during the year Recovered during the year	Gross loans, advances and financing	558,946	•
Domestic business enterprises Individuals Domestic non-bank financial institutions Domestic non-bank financial institutions Is,672 Errors loans, advances and financing S58,946 Errors loans, advances and financial  Balance at beginning of financial year Classified as impaired during the year Recovered during the year Balance at end of financial year  Cii) Movements in allowance for losses on loans and financing  Collective assessment allowance Balance at beginning of financial year  Collective assessment allowance Balance at beginning of financial year  (iii) Movements in allowance for losses on loans and financing  Collective assessment allowance Balance at beginning of financial year  (iii) Movements in allowance made during the year  As % of gross loans, advances and financing less	By type of customer		
Individuals Domestic non-bank financial institutions Gross loans, advances and financing  (i) Movements in impaired loans  Balance at beginning of financial year Classified as impaired during the year Recovered during the year Balance at end of financial year  Cii) Movements in allowance for losses on loans and financing  Collective assessment allowance Balance at beginning of financial year  Collective assessment allowance Balance at end of financial year  As % of gross loans, advances and financing less		417,999	377.112
Domestic non-bank financial institutions Gross loans, advances and financing  558,946 660,056  (i) Movements in impaired loans  Balance at beginning of financial year Classified as impaired during the year Recovered during the year Balance at end of financial year  Cii) Movements in allowance for losses on loans and financing  Collective assessment allowance Balance at beginning of financial year  Collective assessment allowance Balance at beginning of financial year  (Writeback of)/allowance made during the year  As % of gross loans, advances and financing less			
(i) Movements in impaired loans  Balance at beginning of financial year	Domestic non-bank financial institutions		
Balance at beginning of financial year  Classified as impaired during the year  Recovered during the year  Balance at end of financial year  Cii) Movements in allowance for losses on loans and financing  Collective assessment allowance  Balance at beginning of financial year  (Writeback of)/allowance made during the year  As % of gross loans, advances and financing less	Gross loans, advances and financing	558,946	660,056
Classified as impaired during the year Recovered during the year  Balance at end of financial year  Cii) Movements in allowance for losses on loans and financing  Collective assessment allowance  Balance at beginning of financial year (Writeback of)/allowance made during the year  As % of gross loans, advances and financing less	(i) Movements in impaired loans		
Classified as impaired during the year Recovered during the year  Balance at end of financial year  Cii) Movements in allowance for losses on loans and financing  Collective assessment allowance  Balance at beginning of financial year (Writeback of)/allowance made during the year  As % of gross loans, advances and financing less	Balance at beginning of financial year	_	-
Balance at end of financial year  (ii) Movements in allowance for losses on loans and financing  Collective assessment allowance  Balance at beginning of financial year 10,176 5,117 (Writeback of)/allowance made during the year (1,472) 5,059  Balance at end of financial year 8,704 10,176  As % of gross loans, advances and financing less		-	-
(ii) Movements in allowance for losses on loans and financing  Collective assessment allowance  Balance at beginning of financial year 10,176 5,117 (Writeback of)/allowance made during the year (1,472) 5,059  Balance at end of financial year 8,704 10,176  As % of gross loans, advances and financing less	Recovered during the year	-	-
Collective assessment allowance Balance at beginning of financial year 10,176 5,117 (Writeback of)/allowance made during the year (1,472) 5,059 Balance at end of financial year 8,704 10,176  As % of gross loans, advances and financing less	Balance at end of financial year		-
Balance at beginning of financial year (Writeback of)/allowance made during the year  Balance at end of financial year  As % of gross loans, advances and financing less  10,176  5,117 (1,472) 5,059  8,704  10,176			
(Writeback of)/allowance made during the year (1,472) 5,059  Balance at end of financial year 8,704 10,176  As % of gross loans, advances and financing less	Collective assessment allowance		
Balance at end of financial year 8,704 10,176  As % of gross loans, advances and financing less	Balance at beginning of financial year	10,176	5,117
As % of gross loans, advances and financing less	(Writeback of)/allowance made during the year	(1,472)	5,059
	Balance at end of financial year	8,704	10,176
	As % of gross loans, advances and financing less		_
	individual assessment allowance	1.6%	1.5%

### Individual assessment allowance

As at 31 January 2012, there is no individual assessment allowance made as there is no impaired loans during and at the end of the period.

### 14 Trade receivables

	31-Jan-12 RM'000	31-Jan-11 RMø000
Amount owing by clients	165,279	217,143
Amount owing by brokers	196,575	265,989
	361,854	483,132
Less: Impairment allowance for bad and doubtful receivables Individual assessment allowance	(1,044)	(1,010)
individual assessment anowance		
	360,810	482,122
Amount owing by trustees	2,690	3,196
	363,500	485,318
15 Other assets		
	31-Jan-12	31-Jan-11
	RM'000	RMø000
Interest receivable	7,653	3,813
Deposits	6,410	5,066
Tax recoverable	1,448	5,636
Other receivables	16,208	9,696
	31,719	24,211
Less: Individual assessment allowance	(2,276)	(2,451)
	29,443	21,760
16 Deposits from customers		
	31-Jan-12	31-Jan-11
	RM'000	RMø000
By type of deposits		
Short-term deposits	1,064,920	1,043,290
Negotiable instruments of deposit	16,563	3,516
	1,081,483	1,046,806

### 16 Deposits from customers (cont'd.)

	31-Jan-12 RM'000	31-Jan-11 RMø000
By type of customers	44.6000	
Government and statutory bodies	116,300	70,000
Domestic business enterprises  Domestic other entities	177,508	173,913
Individuals	600 26,991	22,133
Non-bank financial institutions	760,084	780,760
Tron bank imanetal institutions	1,081,483	1,046,806
Maturity structure of short-term deposits and negotiable instruments of deposit are as follows:		
Due within six months	1,061,720	1,007,513
More than six months to one year	19,763	39,293
	1,081,483	1,046,806
other financial institutions  Licensed banks Licensed investment banks	31-Jan-12 RM'000 266,409 74,962	31-Jan-11 RMØ000 201,008
Electised investment banks	341,371	201,008
Amount owing to clients Amount owing to brokers Client's trust monies Amount owing to trustees	31-Jan-12 RM'000 102,743 221,589 158,546 81	31-Jan-11 RMø000 178,563 248,295 149,742 1,237
Š		
	482,959	577,837

### 19 Other liabilities

	31-Jan-12 RM'000	31-Jan-11 RMø000
Interest payables	2,585	4,552
Accruals and deposits received	8,968	14,196
Remisiers' and dealers' trust accounts	20,710	19,531
Other payables	29,036	35,586
	61,299	73,865

### 20 Interest income

	Current	Corresponding	Current	Corresponding
	quarter ended	quarter ended	year to date	year to date
	31-Jan-12	31-Jan-11	31-Jan-12	31-Jan-11
	RM'000	RMø000	RM'000	RMø000
Loans and advances	10,510	11,772	44,680	39,705
Stockbroking clients	82	73	358	436
Short-term funds and deposits				
with financial institutions	2,625	2,592	12,428	10,728
Securities:			,	
- Held-for-trading	510	-	510	-
- available-for-sale	4,193	2,370	15,214	11,085
- held-to-maturity	1,453	332	4,886	899
Others	12	3	110	7
	19,385	17,142	78,186	62,860
Accretion of discounts less				
amortisation of premiums	748	665	3,892	1,453
	20,133	17,807	82,078	64,313

### 21 Interest expense

	Current	Corresponding	Current	Corresponding
	quarter ended	quarter ended	year to date	year to date
	31-Jan-12	31-Jan-11	31-Jan-12	31-Jan-11
	RM'000	RMø000	RM'000	RMø000
Deposits from customers	9,733	9,280	41,831	31,840
Deposits from banks and other financial institutions	1,352	680	3,904	2,990
Others	62	(1)	168	7
	11,147	9,959	45,903	34,837
	11,147	9,959	45,903	34,837

### 22 Non-interest income

23

Others

	Current quarter ended 31-Jan-12 RM'000	Corresponding quarter ended 31-Jan-11 RMø000	Current year to date 31-Jan-12 RM'000	Corresponding year to date 31-Jan-11 RMø000
Fee income				
- Fees on loans and advances	824	1,858	5,716	5,246
- Corporate advisory fees	444	355	2,150	925
- Net brokerage fee	10,443	14,622	47,303	44,228
- Portfolio management fees	2,534	2,273	10,431	10,033
- Other fee income	289	396	1,972	2,737
	14,534	20,792	67,572	64,457
Investment and trading income Net gain arising from securities held-for-tr - Net gain on disposal - Unrealised gain/(loss) on revaluation	ading 2,258 661	4,323 (711)	12,060 307	14,287 182
- Gross dividend income	5	(/11)	24	29
51555 W. 11 <b>55115</b>	2,924	3,612	12,391	14,498
Net gain arising from securities available-				
- Net gain on disposal	951	52,258	10,272	58,292
- Gross dividend income	1,260	7,579	1,977	9,396
	2,211	59,837	12,249	67,688
Net gain arising from derivatives - Net gain on disposal - Loss on revaluation	(2,040)	2,114 1,679	1,938 (1,692)	2,114 1,569
	(2,040)	3,793	246	3,683
Gain on foreign exchange transactions	2,419	1,354	3,751	3,704
Total non-interest income	20,048	89,388	96,209	154,030
Other non-operating income	Current quarter ended 31-Jan-12	Corresponding quarter ended 31-Jan-11	Current year to date 31-Jan-12	Corresponding year to date 31-Jan-11
	RM'000	RMø000	RM'000	RMØ000
Rental income Gain on disposal of property,	123	46	311	208
plant and equipment Gain/(loss) on foreign exchange	2,329	24	2,490	10
translations	4	(40)	(1)	88

234

2,690

1,576

1,606

1,481

4,281

2,013

2,319

### 24 Operating expenses

Personnel expenses Salaries, allowance and bonus 14,906 20,446 41,234	44,530 4,443 3,594
	4,443
Salaries, allowance and bonus 14,906 20,446 41,234 Contributions to defined contribution plan 1,277 1,120 4,961	
Other personnel costs 1,305 903 4,666	٠,٠,٠
<b>17,488</b> 22,469 <b>50,861</b>	52,567
Establishment costs Depreciation of property, plant and equipment 1,367 1,100 5,096	4,174
Amortisation of computer software 206 134 597	463
Property, plant and equipment written off 7 1,512 <b>20</b>	1,845
Rental of premises 1,240 1,201 4,790	4,041
Rental of network and equipment 1,103 902 4,425	3,869
Other establishment costs 972 2,666 3,543	4,785
<b>4,895</b> 7,515 <b>18,471</b>	19,177
Marketing and communication expenses	
Advertising expenses 101 374 419	906
Entertainment 637 714 1,600	1,377
Other marketing expenses 271 116 670	472
<b>1,009</b> 1,204 <b>2,689</b>	2,755
Administrative and general expenses	
Audit fees 61 65 213	219
Legal and professional fees 919 1,282 3,945	1,682
Printing and stationery 202 187 853	632
Insurance, postages and courier 245 217 1,046	904
Electricity and water charges 351 341 1,258	1,072
Telecommunication expenses148218680Travelling and accomodation242155862	720
Travelling and accomodation         242         155         862           Others         3,461         3,984         11,864	414 9,838
5,629 6,449 20,721	15,481
Total operating expenses 29,021 37,637 92,742	89,980

## 25 Allowance for/(writeback of) losses on loans, advance and financing

Collective assessment allowance		Current	Corresponding	Current	Corresponding
RM'000				•	
Collective assessment allowance					
- Allowance made/(writeback) during the financial period		RM'000	RMø000	RM'000	RMø000
the financial period 258 2,142 (1,472) 5,059  26 Allowance for/(writeback of) impairment allowance for bad and doubtful debts    Current quarter ended 31-Jan-12   RM'000   RM6000   RM'000   RM	Collective assessment allowance				
Current quarter ended 31-Jan-12   RM'000   RMd000   RM'000   RM'	- Allowance made/(writeback) during				
Current allowance for bad and doubtful debts   Current quarter ended 31-Jan-12 RM'000   RMd000   RM'000   RM'	the financial period	258	2,142	(1,472)	5,059
Current quarter ended 31-Jan-12					
Current quarter ended 31-Jan-12					
Current quarter ended 31-Jan-12					
Collective assessment allowance	allowance for bad and doubtful debt	s			
Collective assessment allowance					
Collective assessment allowance		Current	Corresponding	Current	Corresponding
Specific allowance   Allowance made during the financial period   Collective assessment allowance   Allowance made during the financial period   Collective assessment allowance   Collective assessment allowan					
RM'000   RM'0000   PM'0000			•	•	
Collective assessment allowance - Amount writeback during the financial period  - (259) - (259) - (259)  Individual assessment allowance - Allowance made during the financial period  (83) 56 17 56 - Allowance writeback during the financial period  (89) - (243) - (243) - (30)  (172) 56 (226) 56  Collective assessment allowance - Allowance made during the financial period - 259 - 259 -   Specific allowance - Allowance made during the financial period - (18) - (18) - (47) - (11) -   Bad debts: - Recovered - (3) - (43) - (6,923) - (102) - Written off - (18) - (566 - (17) - (18) -					
- Amount writeback during the financial period	Callastina account allaman	KIVI 000	TCIVI)	IXIVI 000	KWI
Period   - (259)   - (259)   - (259)		1			
Total color	_	-	(259)	_	(259)
Individual assessment allowance	period				
- Allowance made during the financial period (83) 56 17 56 - Allowance writeback during the financial period (89) - (243) - (243) 56  Collective assessment allowance - Allowance made during the financial period - 259 5  Specific allowance - Allowance made during the financial period - 259 5  Specific allowance - Allowance made during the financial period - 29 - 47 - Amount writeback during the financial period - 11 5  Bad debts: - Recovered (3) (43) (6,923) (102) - Written off 93 - 656 5  90 (43) (6,267) (102)			(237)		(237)
- Allowance made during the financial period (83) 56 17 56 - Allowance writeback during the financial period (89) - (243) - (243) 56  Collective assessment allowance - Allowance made during the financial period - 259 (259) (259) (259) (259) (259) (259) (259) (259) (259) (259) (259) (259) (259) (259) (259) - (	Individual assessment allowance				
Period					
- Allowance writeback during the financial period (89) - (243) - (243) - (172) 56 (226) 56  Collective assessment allowance - Allowance made during the financial period - 259 (259) (259) (259) (259) (259) (259) - (25		(83)	56	17	56
financial period         (89)         -         (243)         -           Collective assessment allowance         -         100 (172)         56         100 (226)         56           Collective assessment allowance         -         Allowance made during the financial period         -         259         -         -           -         -         259         -         -         -           -         -         29         -         47           -         -         11         -         -           -         -         11         -         -           -         -         11         -         -           -         -         11         -         -           -         -         11         -         -           -         -         11         -         -           -         -         11         -         -           -         -         11         -         -           -         -         11         -         -           -         -         11         -         -           -         -         10         -         - </td <td>÷</td> <td>(01)</td> <td>30</td> <td>17</td> <td>30</td>	÷	(01)	30	17	30
Collective assessment allowance		(89)	_	(243)	_
Collective assessment allowance - Allowance made during the financial period  - 259 259 Specific allowance - Allowance made during the financial period - Amount writeback during the financial period - (18) - (47) - 11  Bad debts: - Recovered - Recovered - Written off - (3) (43) (6,923) (102) - Written off - 90 (43) (6,267) (102)	r				56
- Allowance made during the financial period - 259		(172)		(220)	
- Allowance made during the financial period - 259	Collective assessment allowance				
Period   -   259   -   -   -					
-   259   -   -     -		-	259	_	_
Specific allowance - Allowance made during the financial period - Amount writeback during the financial period - (18) - (17) - 11  Bad debts: - Recovered - Recovered - (3) - Written off - (43) - (6,923) - (102) - (102)	•				_
- Allowance made during the financial period - 29 - 47 - Amount writeback during the financial period - (18) - (47)  - 11  Bad debts: - Recovered (3) (43) (6,923) (102) - Written off 93 - 656 -  90 (43) (6,267) (102)					
- Allowance made during the financial period - 29 - 47 - Amount writeback during the financial period - (18) - (47)  - 11  Bad debts: - Recovered (3) (43) (6,923) (102) - Written off 93 - 656 -  90 (43) (6,267) (102)	Specific allowance				
- Amount writeback during the financial period - (18) - (47) - 11  Bad debts: - Recovered (3) (43) (6,923) (102) - Written off 93 - 656 -  90 (43) (6,267) (102)	- Allowance made during the financial				
period     -     (18)     -     (47)       -     11     -     -       Bad debts:     -     -     -     -     -       - Recovered     (3)     (43)     (6,923)     (102)       - Written off     93     -     656     -       90     (43)     (6,267)     (102)	period	-	29	-	47
Bad debts: - Recovered - Written off  (3) (43) (6,923) (102) - Written off  93 - 656 -  90 (43) (6,267) (102)		1			
Bad debts: - Recovered - Written off  (3) (43) (6,923) (102) - 93 - 656 -  90 (43) (6,267) (102)	period	-	(18)	-	(47)
- Recovered (3) (43) (6,923) (102) - Written off 93 - 656 - 90 (43) (6,267) (102)		-	11	-	-
- Recovered (3) (43) (6,923) (102) - Written off 93 - 656 - 90 (43) (6,267) (102)					
- Written off 93 - 656 - (102)  90 (43) (6,267) (102)		(2)			
<b>90</b> (43) (6,267) (102)			(43)		(102)
- <del></del>	- Written off		<del>-</del>		<u> </u>
${}$ (82) 24 (6,493) (305)		90	(43)	(6,267)	(102)
		(82)	24	(6,493)	(305)

### 27 (Writeback of)/provision for impairment loss

	Current quarter ended 31-Jan-12 RM'000	Corresponding quarter ended 31-Jan-11 RMØ000	Current year to date 31-Jan-12 RM'000	Corresponding year to date 31-Jan-11 RMØ000
(Writeback of)/provision for impairmen - Private debt securities: ÉAvailable-for-sale	t loss: (568)	(48)	(1,651)	4,704
	(568)	(48)	(1,651)	4,704

### 28 Capital adequacy

The following is the computation of the capital adequacy ratios of ECM Libra Investment Bank Berhad ("the Bank"), the investment banking subsidiary of the Group.

### (a) Risk weighted capital ratios and Tier I and Tier II capital

31-Jan-12	31-Jan-11
RM'000	RMø000
513,000	513,000
69,055	69,055
80,787	65,720
212	612
663,054	648,387
-	(10,765)
663,054	637,622
8,704	10,176
8,704	10,176
671,758	647,798
1,314,270	779,192
50.45%	81.83%
51.11%	83.14%
	8,704 8,704 671,758 1,314,270

The capital adequacy ratios of the Bank are computed in accordance with BNM's revised Risk-Weighted Capital Aqeduacy Framework (RWCAF-Basel II). The Bank have adopted the Standardised Approach for Credit Risk and Market Risk and the Basic Indicator Approach for Operational Risk. The minimum regulatory capital adequacy requirement is 8.0% (2011: 8.0%) for the risk-weighted capital ratio.

### 28 Capital adequacy (cont'd.)

(b) The breakdown of risk-weighted assets (RWA) by each major risk category is as follows:

	31-Jan-12	31-Jan-11
	RM'000	RMø000
Credit risk	511,769	401,250
Market risk	528,595	182,207
Operational risk	273,906	195,735
Total RWA	1,314,270	779,192

### 29 Valuation of property, plant and equipment

There was no valuation of property, plant and equipment of the Group in the quarter under review.

### 30 Material subsequent event

There were no material events subsequent to 31 January 2012.

### 31 Changes in the composition of the Group

The Group has commenced member's voluntary winding-up of the following dormant wholly-owned subsidiaries on 13 January 2012:

- (i) ECM Libra Securities Nominees Sdn Bhd
- (ii) ACRB Capital Sdn Bhd
- (iii) Avenue Services Sdn Bhd

The members' voluntary winding-up of the three subsidiaries will not have any material impact on the net assets and earnings per share of the Group for the financial year ending 31 January 2012.

### 32 Commitments and contingencies

### (a) Capital commitments

As at 31 January 2012, the Group has commitments in respect of capital expenditure as follows: -

	RM'000
Authorised and contracted for	2.573

### 32 Commitments and contingencies (cont'd.)

### (b) Other commitments and contingencies

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions.

The risk-weighted exposures of the Group are as follows:

	Nominal Amount RM'000	Credit Equivalent Amount * RM'000	Risk Weighted Amount RM'000
As at 31 January 2012			
Commitments to extend credits with maturity of less than 1 year:			
- margin facilities	492,574	98,515	68,415
- term loan facilities	60,667	12,133	32,462
Foreign exchange related contracts	5,814	91	35
	559,055	110,739	100,912
As at 31 January 2011			
Commitments to extend credits with maturity of less			
than 1 year:			
- margin facilities	269,365	53,873	46,872
- term loan facilities	47,828	9,566	9,566
	317,193	63,439	56,438

<sup>\*</sup> The credit equivalent amount is arrived at using the credit conversion factors as specified by BNM.

### Part B - Additional information required by the listing requirements of Bursa Malaysia

#### 33 Status of corporate proposals announced

There are no corporate proposals announced but not completed as at 31 January 2012.

### 34 Performance review on the results of the Group

For the current financial year ended 31 January 2012, the Group achieved a profit before tax of RM53.8 million. Excluding net gain from securities available-for-sale, operating profit has increased from RM28.2 million in last financial year ended 31 January 2011 to RM31.7 million in current financial year. This is mainly contributed by higher net brokerage of RM47.3 million (FY2011: RM44.2 million), net interest income of RM36.2 million (FY2011: RM29.5 million), and other fee income of RM20.3 million (FY2011: RM20.2 million); partially offset by operating expenses of RM92.7 million (FY2011: RM90.0 million).

The Group's profit after tax is RM31.6 million which is after a prior year tax adjustment of RM8.6 million as a result of revision in prior year tax computation. Excluding this prior year tax impact, profit after tax would have been RM40.2 million.

For the current quarter under review, the Group recorded a profit before tax of RM4.2 million after provision of bonus and incentive of RM5.4 million. Excluding this incentive provision which is usually done in the last quarter based on performance assessment, the profit before tax would have been RM9.6 million. This is largely contributed by net brokerage income of RM10.4 million, fee income of RM4.1 million, net gain from trading and investment securities of RM3.1 million, gain on foreign exchange transactions of RM2.4 million, net interest income of RM9.0 million, share of profit of an associated company of RM1.1 million, gain on disposal of property, plant and equipment of RM2.3 million; partially offset by operating expenses of RM29.0 million.

### i) Stockbroking

Stockbroking comprising stockbroking, share margin financing and dealing in securities mainly generates brokerage income. The performance of the segment is therefore influenced by Bursa Malaysia's market volume.

Stockbroking reported a profit before tax of RM3.5 million for the financial year ended 31 January 2012, largely contributed by net brokerage of RM43.2 million, gain from trading and investment securities of RM2.9 million, gain on foreign exchange transactions of RM1.8 million, gain on disposal of property, plant and equipment of RM2.4 million and net interest income of RM2.8 million, partially offset by operating expenses of RM50.6 million.

Profit before tax decreased from RM1.3 million in the last quarter ended 31 October 2011 to a loss before tax of RM1.4 million in the current quarter ended 31 January 2012 due to lower Bursa trading volume (Q4 2012: RM184 million; Q3 2012: RM221 million) and bonus provision in current quarter.

### ii) Treasury and capital market operations

Treasury and capital market operations comprising money market operations, foreign exchange and proprietary investments, generates interest income and investment and trading income.

Treasury and capital market operations reported a profit before tax of RM25.1 million for the financial year ended 31 January 2012, largely contributed by net interest income of RM12.0 million, gain from trading and investment securities of RM23.6 million, gain on foreign exchange transactions of RM2.0 million, writeback of impairment allowance for bad and doubtful debts of RM6.5 million and writeback of impairment loss of RM1.7 million, partially offset by operating expenses of RM22.9 million.

#### 34 Performance review on the results of the Group (cont'd.)

#### ii) Treasury and capital market operations (cont'd.)

Treasury and capital markets reported a profit before tax in the current quarter ended 31 January 2012 of RM1.3 million from RM4.9 million in the quarter ended 31 October 2011. The decrease in profit is mainly arising from bonus provision made in the current quarter.

### iii) Investment banking and structured financing

Investment banking and structured financing which consist mainly of corporate finance advisory, equity capital markets services and structured lending activities, generates corporate advisory fees and interest income.

Investment banking and structured financing reported a profit before tax of RM26.0 million for the financial year ended 31 January 2012, largely contributed by net interest income of RM20.8 million, fee income of RM8.0 million and writeback of losses on loans, advances and financing of RM1.9 million, partially offset by operating expenses of RM4.9 million.

Profit before tax decreased from RM5.5 million in the last quarter ended 31 October 2011 to RM4.2 million in the current quarter ended 31 January 2012 mainly due to lower fee income (Q4 2012: RM0.7 million; Q3 2012: RM2.0 million) arising from slower corporate finance activities and bonus provision in the last quarter.

#### (iv) Fund management

Fund management comprising unit trust funds and asset management, mainly generates management fees.

Fund management reported a profit before tax of RM2.5 million for the financial year ended 31 January 2012, largely contributed by management fee income of RM11.2 million, partially offset by operating expenses of RM8.9 million.

Profit before tax decreased from RM0.6 million in the last quarter ended 31 October 2011 to a loss before tax of RM3 thousand in the current quarter ended 31 January 2012 due to high operating expenses incurred in the current quarter arising from bonus provision made.

### 35 Review of performance of current financial quarter against immediate preceding financial quarter

For the financial quarter under review, the Group achieved a profit before tax of RM4.2 million after provision of bonus and incentive of RM5.4 million. Excluding this incentive provision which is usually done in the last quarter based on performance assessment, the profit before tax would have been RM9.6 million as compared to the RM10.8 million registered for the immediate preceding quarter.

For the current quarter, the Group reported a net gain from trading and investment securities of RM3.1 million compared to RM8.8 million in the last quarter and higher operating expenses of RM29.0 million compared to RM22.2 million in the last quarter. The decrease in profit is partially offset against a share of profit in an associated company of RM1.1 million in the current quarter compared to a loss of RM0.9 million in the last quarter and a gain from sale of property, plant and equipment of RM2.3 million.

### 36 Group's prospects

The outlook for the Malaysian economy is expected to be challenging, with the ongoing global economic slowdown. Notwithstanding that, implementation of the Financial Sector Blueprint is expected to focus and strengthen the competitiveness and efficiency of the financial sector.

The Group anticipates that the investment banking landscape will continue to remain challenging and competitive and therefore will focus on enhancing its capacity and capabilities for the next financial year. With its strong fundamentals and balance sheet, the Group is expected to show satisfactory performance in the next financial year.

#### 37 Profit forecast

The Group has not entered into any scheme that requires it to present forecast results or guarantee any profits.

### 38 Income tax expense

	Current quarter ended 31-Jan-12 RM'000	Corresponding quarter ended 31-Jan-11 RMØ000	Current year to date 31-Jan-12 RM'000	Correspondin g year to date 31-Jan-11 RMØ000
Income tax:				
Current period provision	1,811	(54)	3,326	662
Under provision of tax in prior years	171	(12)	7,447	(59)
	1,982	(66)	10,773	603
Deferred taxation:				
Current period transfer from deferred tax	(1,085)	14,562	10,281	20,858
Under provision of prior years	2,390	-	1,150	-
	3,287	14,496	22,204	21,461

The Group's effective tax rate for the fourth quarter and financial year ended 31 January 2012 was higher than statutory tax rate due to certain expenses not deductible for tax purposes.

### 39 Group borrowings

The Group has no borrowings and debt securities as at 31 January 2012.

### 40 Realised and unrealised retained profits

The breakdown of the retained profits of the Group as at 31 January 2012 into realised and unrealised profits is presented in accordance with the directive issued by Bursa Securities dated 25 March 2010 and prepared in accordance with Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Securities Listing Requirements, as issued by the Malaysian Institute of Accountants.

	Current year to date 31-Jan-12 RM'000	Previous year ended 31-Jan-11 RM'000
Total retained profits of the Group		
- Realised	64,835	62,676
- Unrealised	(8,068)	12,337
	56,767	75,013
Total share of retained profits from associate		
- Realised	600	380
	57,367	75,393
Add: Consolidation adjustments	1,940	1,108
Retained profits as per financial statements	59,307	76,501

The unrealised retained profits of the Group as disclosed above excludes translation gains and losses on monetary items denominated in a currency other than the functional currency and foreign exchange contracts, as these translation gains and losses are incurred in the ordinary course of business of the Group, and are hence deemed as realised.

### 41 Material litigations

There is no pending material litigation for the Group as at the date of this report.

### 42 Dividend

Subject to the approval of the shareholders of the Company at the forthcoming Annual General Meeting ("AGM"), the directors are recommending a first and final single-tier dividend of 2.4 sen per ordinary share of RM1.00 each, in respect of the financial year ended 31 January 2012. This is computed based on the issued and paid-up share capital as at 31 January 2012, excluding treasury shares held by the Company of 2,082,862 ordinary shares of RM1.00 each, to be paid to shareholders whose names appear in the Record of Depositors on a date to be determined by the directors.

In the previous corresponding period, the Company declared a final dividend by way of distribution of cash and share dividends equivalent to 4.25 sen per ordinary share of RM1.00 each, in respect of the financial year ended 31 January 2011.

### 43 Earnings per share

	Current quarter ended 31-Jan-12	Corresponding quarter ended 31-Jan-11	Current year to date 31-Jan-12	Correspondin g year to date 31-Jan-11
Net profit (RMØ000)	898	45,842	31,554	65,211
Weighted average number of ordinary shares in issue (±000)	828,819	817,876	822,706	814,483
Basic/diluted* earnings per share (sen)	0.11	5.61	3.84	8.01

The basic earnings per ordinary share is calculated by dividing the net profit for the quarter by the weighted average number of ordinary shares in issue during the quarter.

Date: 28 March 2012

<sup>\*</sup> Outstanding ESOS have been excluded from the computation of fully diluted earnings per RM1 ordinary share as the average market price of the ordinary shares is currently below the exercise price of the options.